

FIG. 1

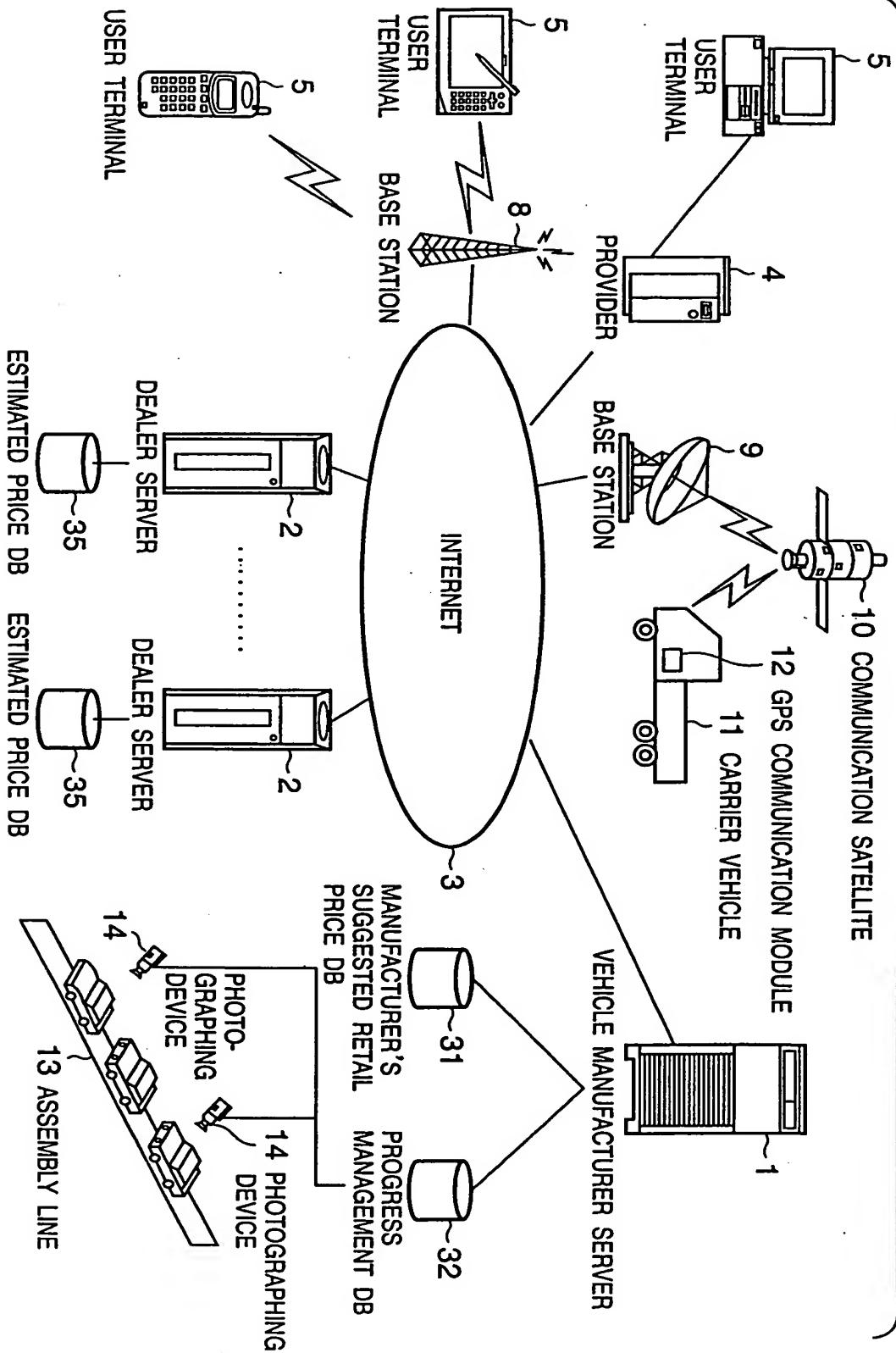


FIG. 2

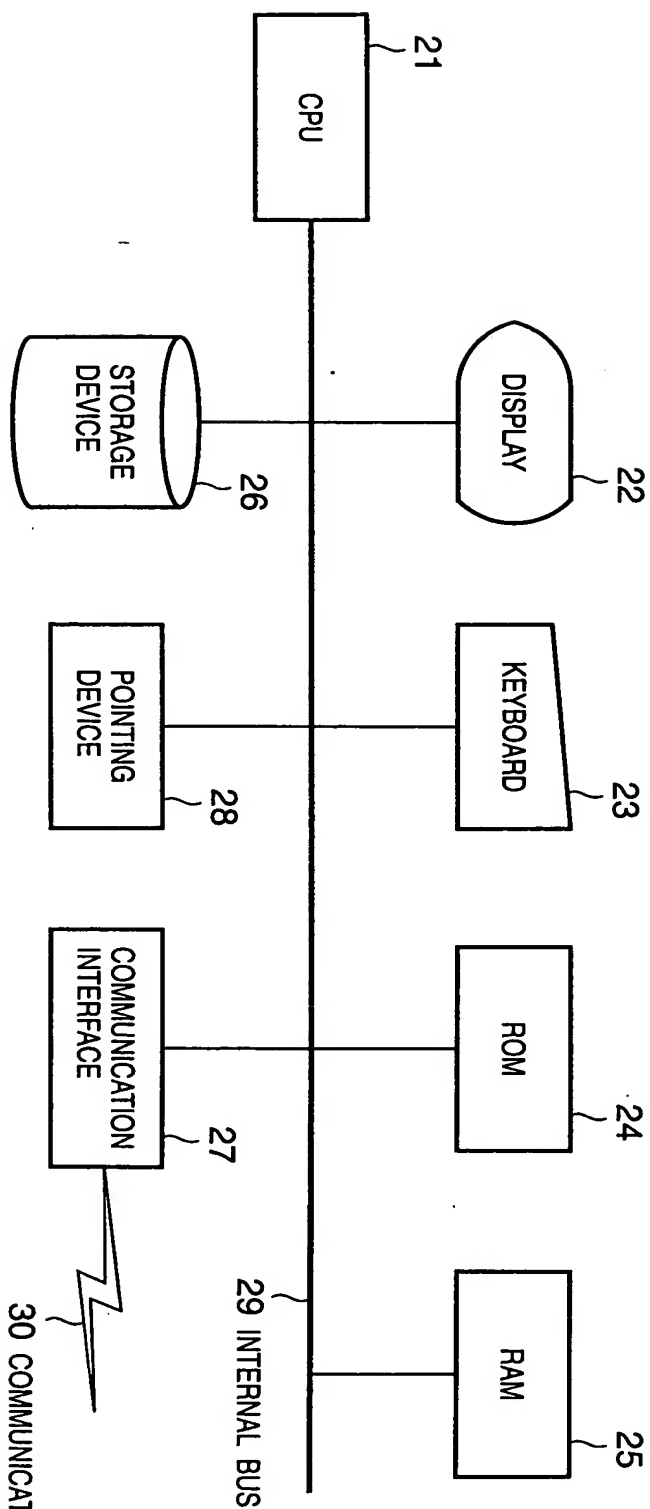
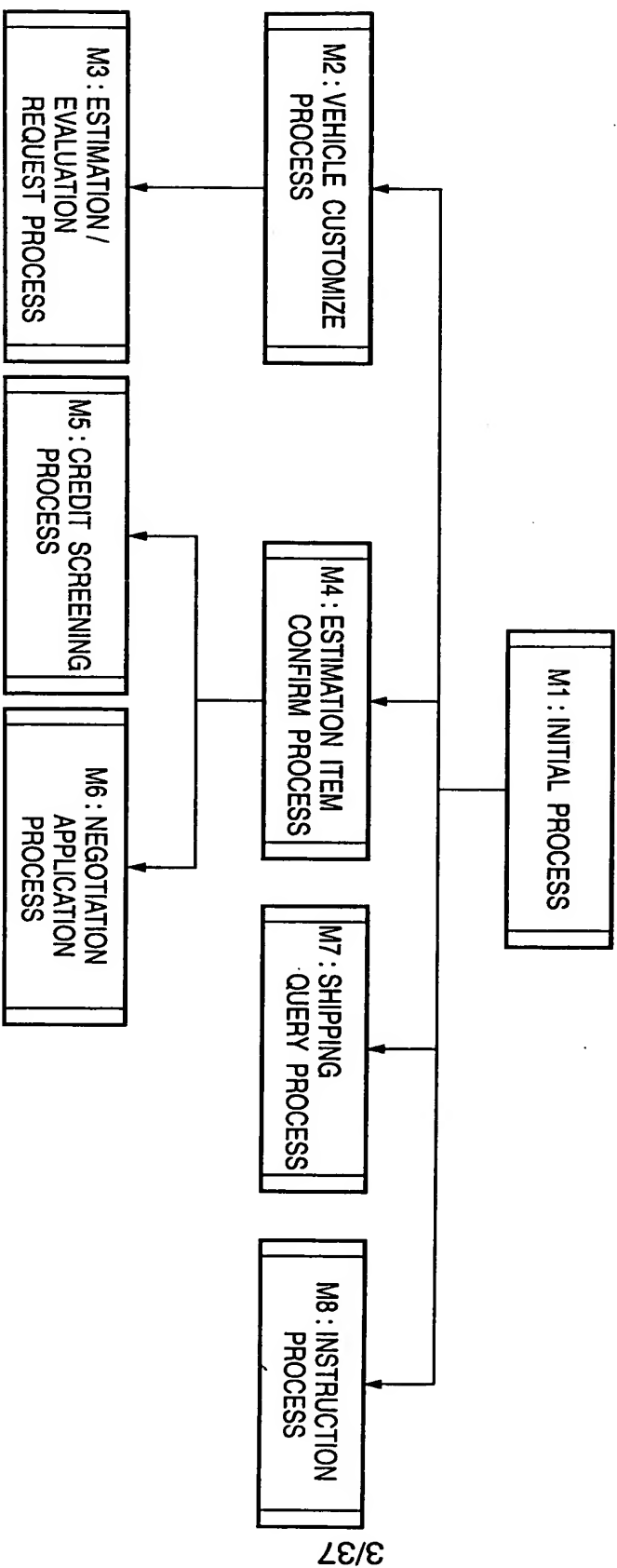


FIG. 3



M1: INITIAL PROCESS

FIG. 4

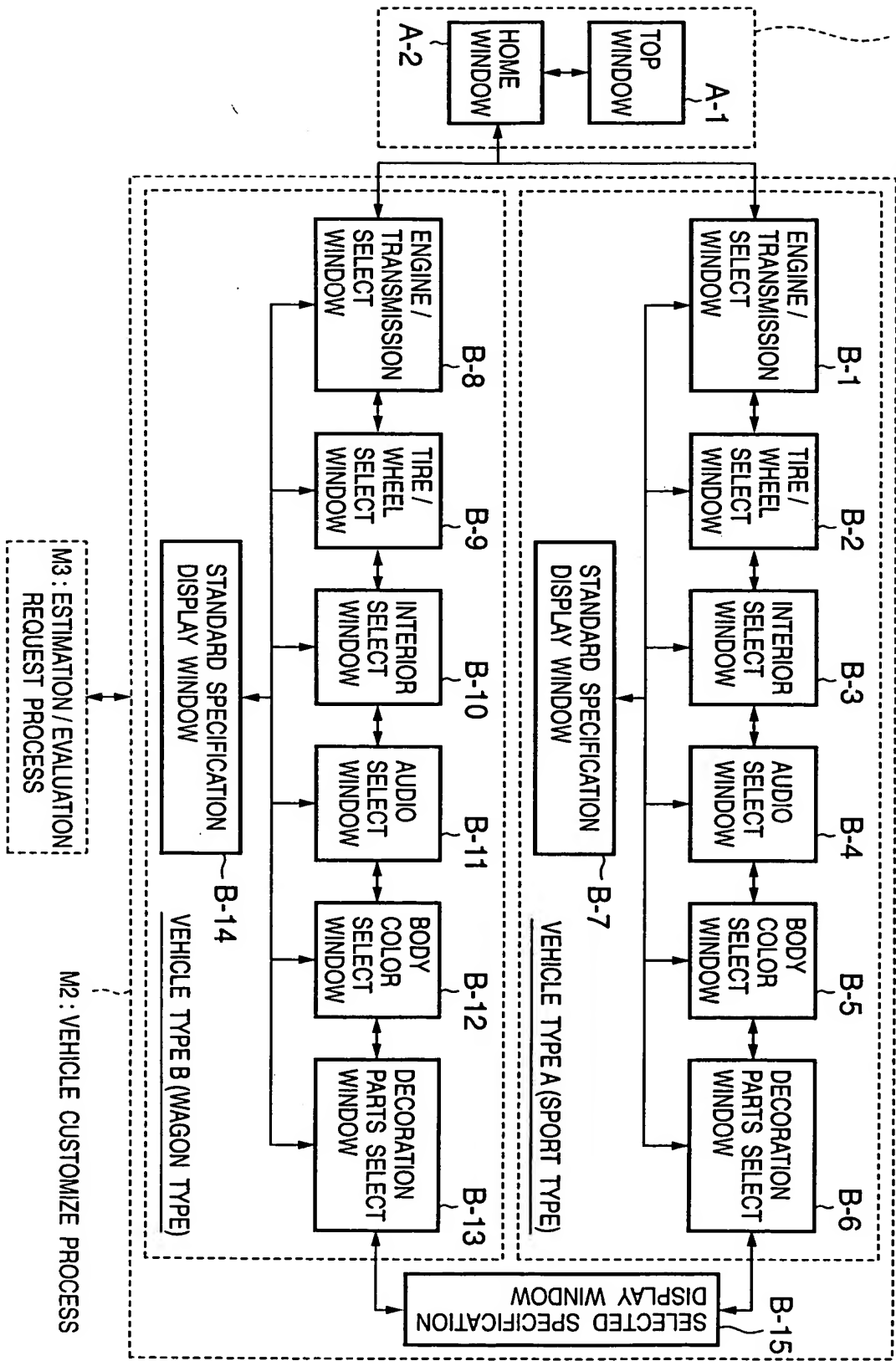


FIG. 5

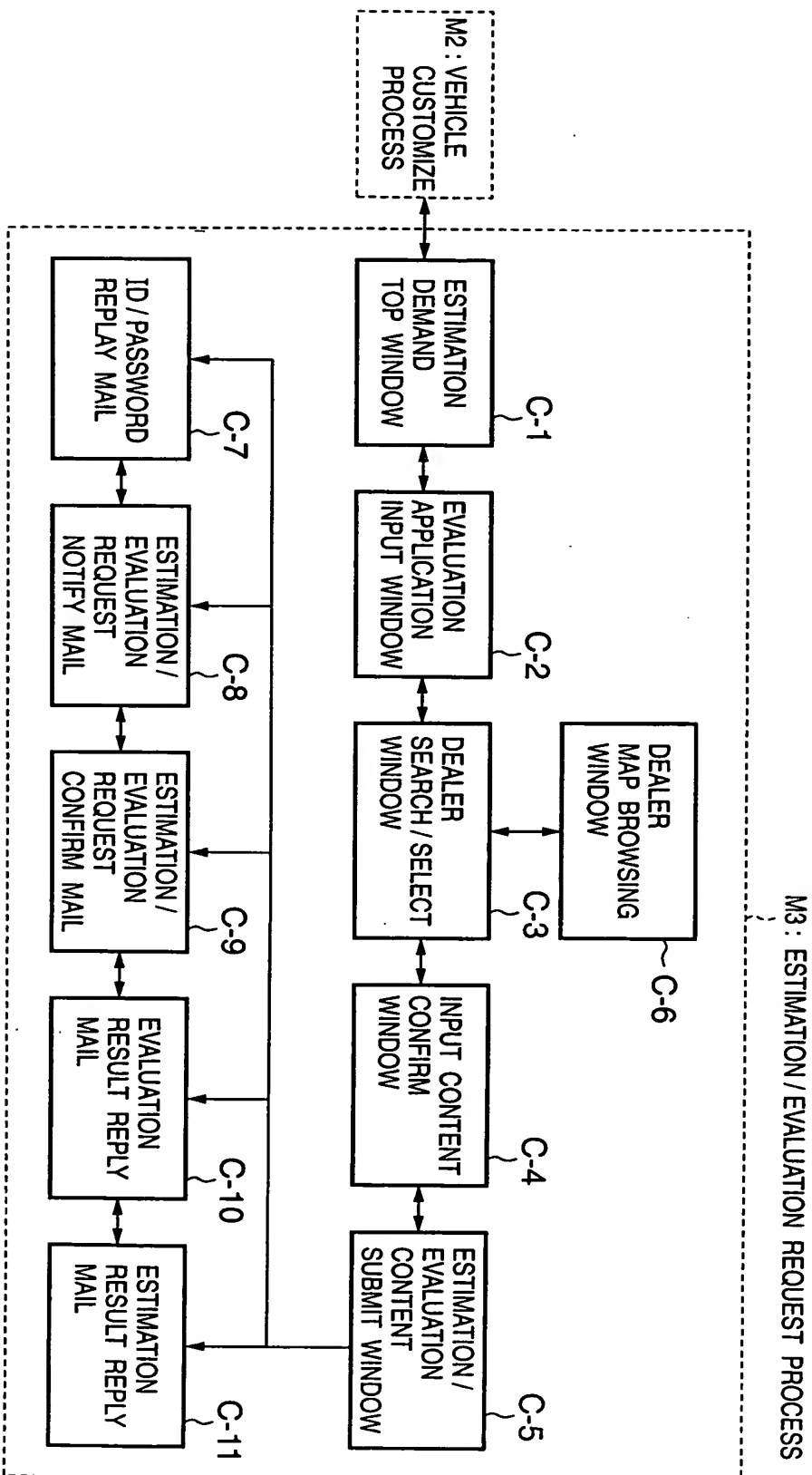


FIG. 6

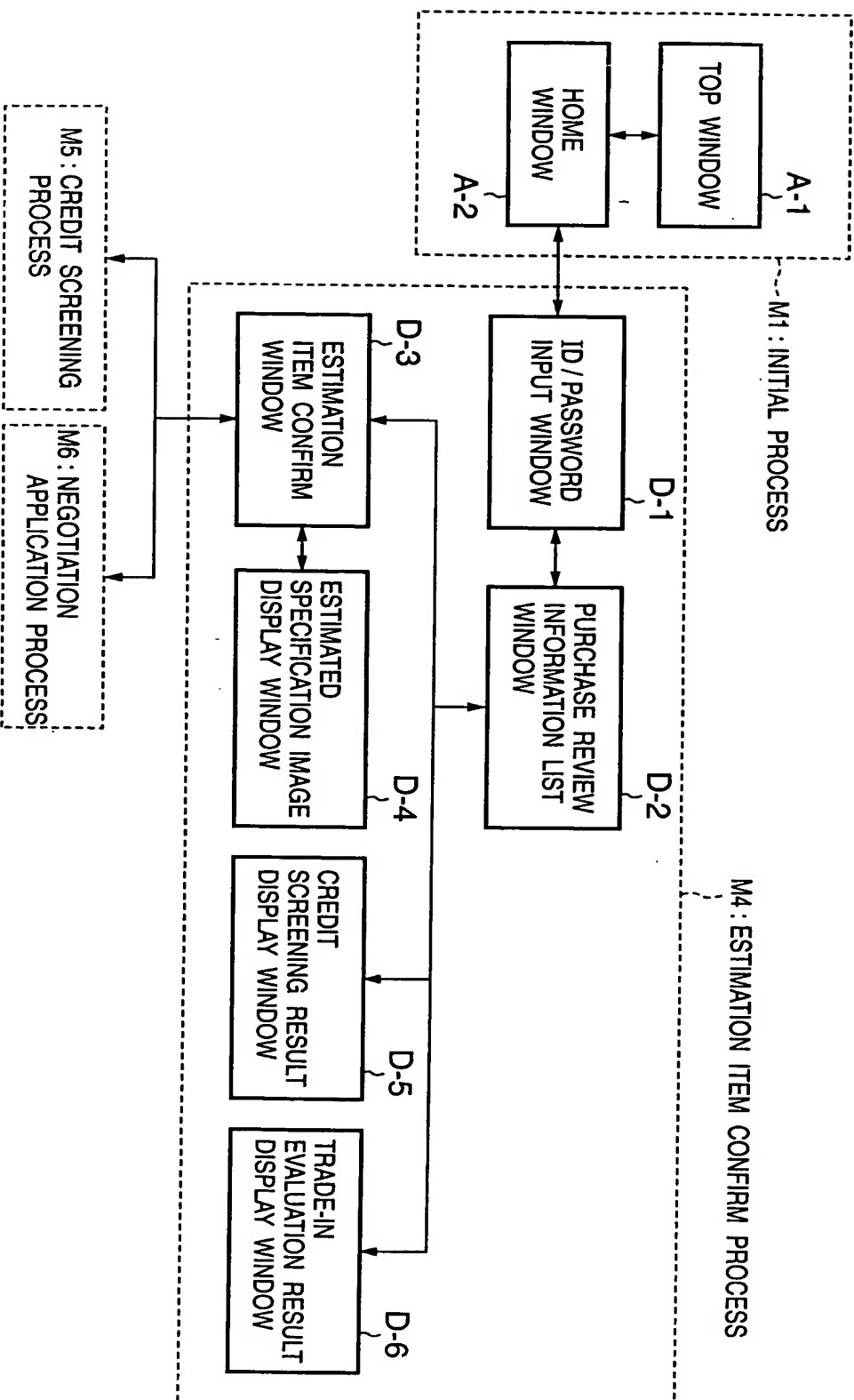


FIG. 7

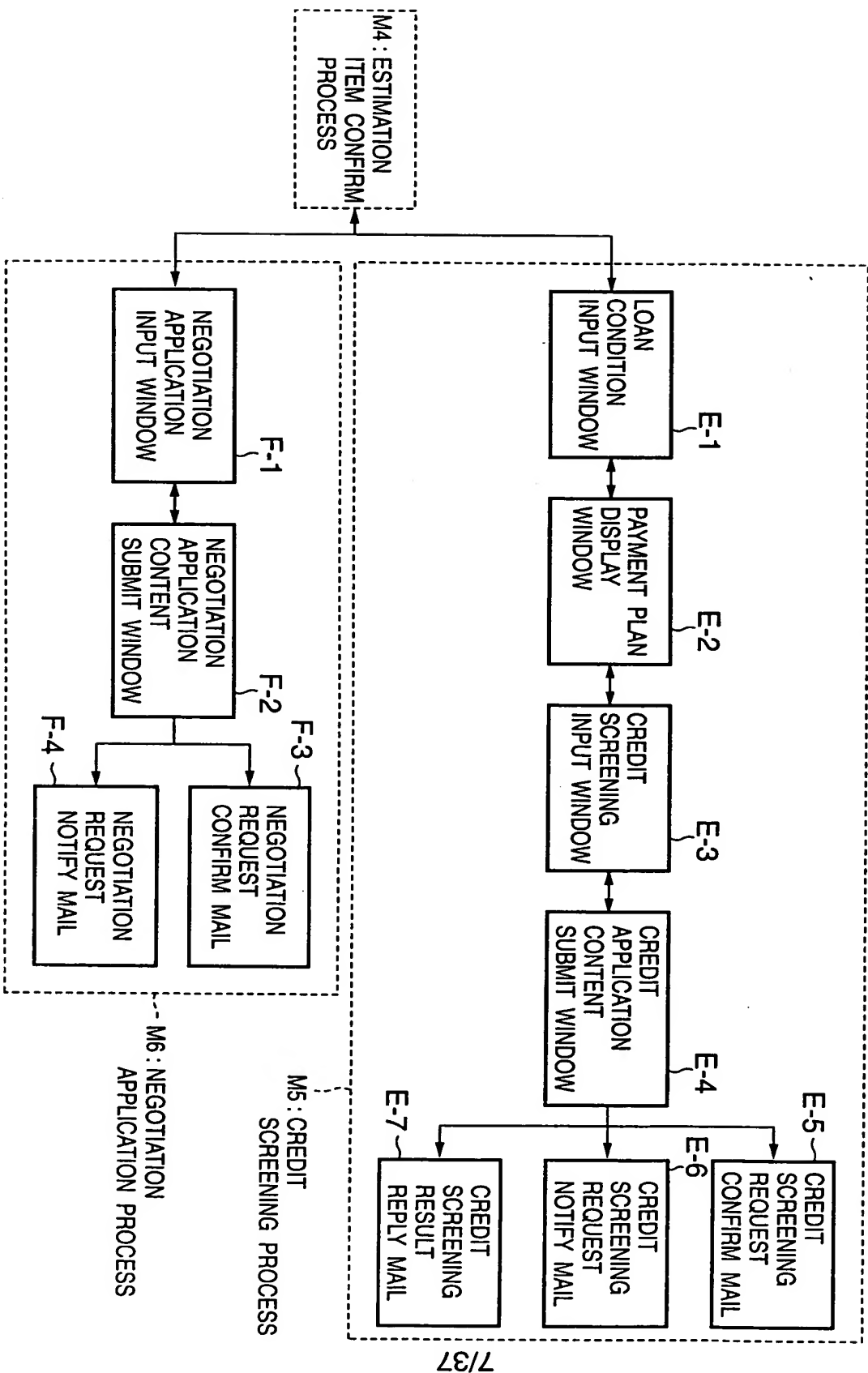


FIG. 8

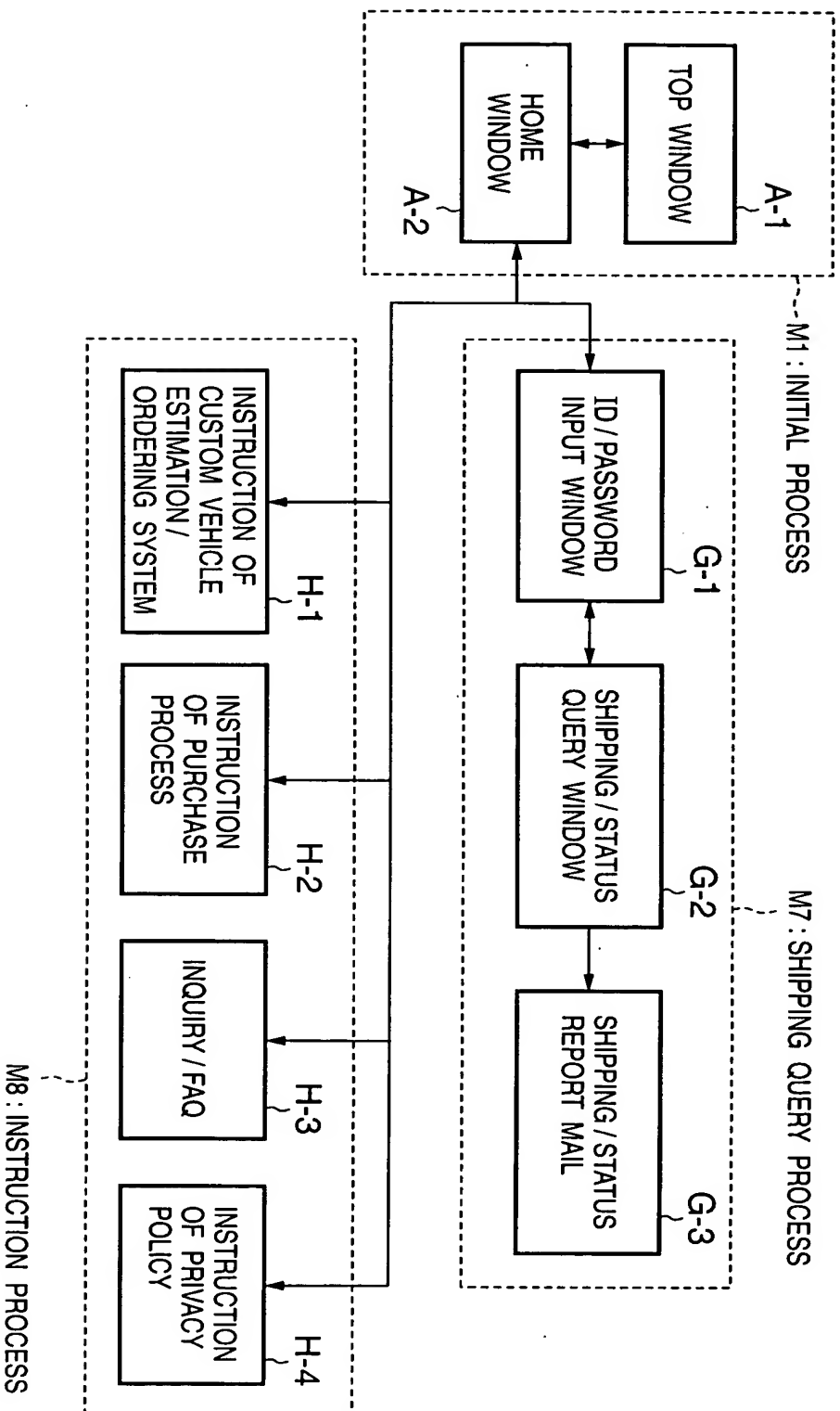




FIG. 9

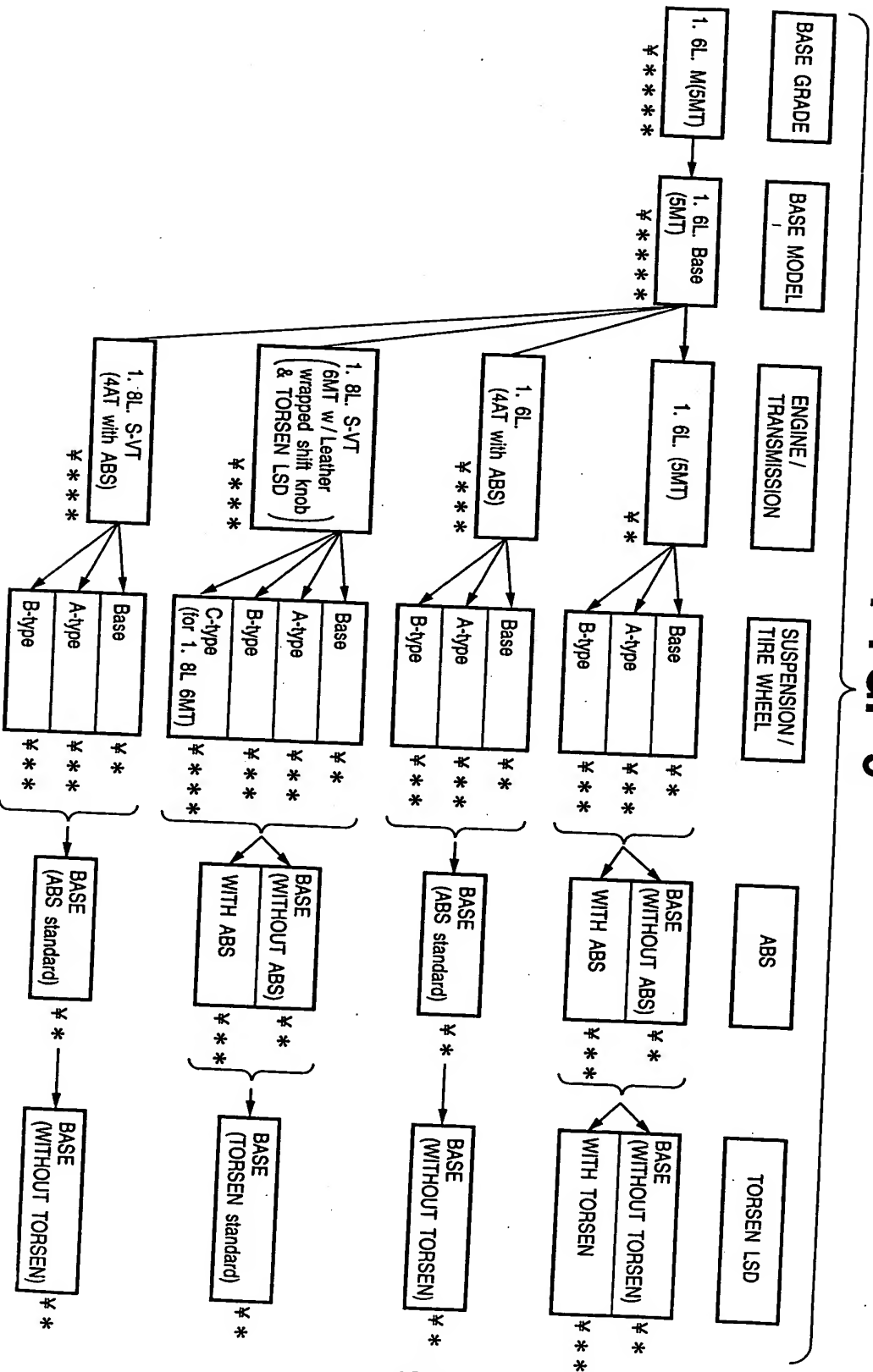




FIG. 11

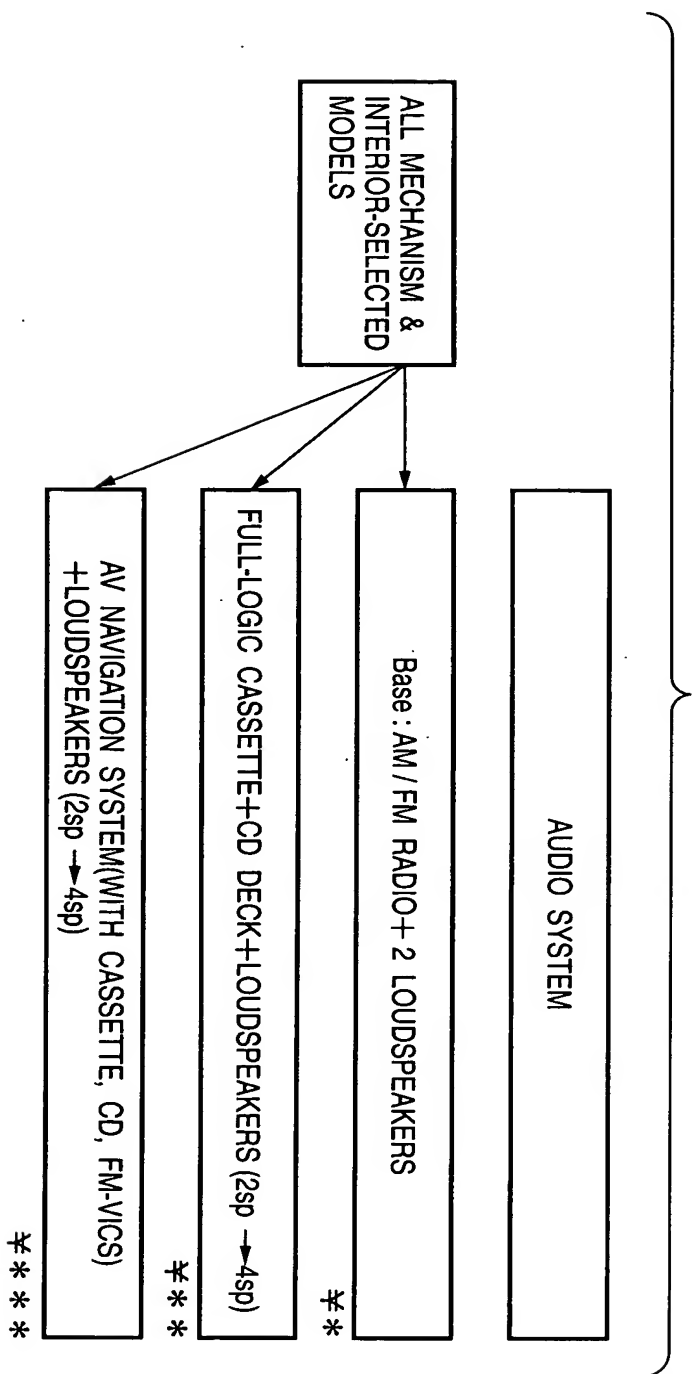
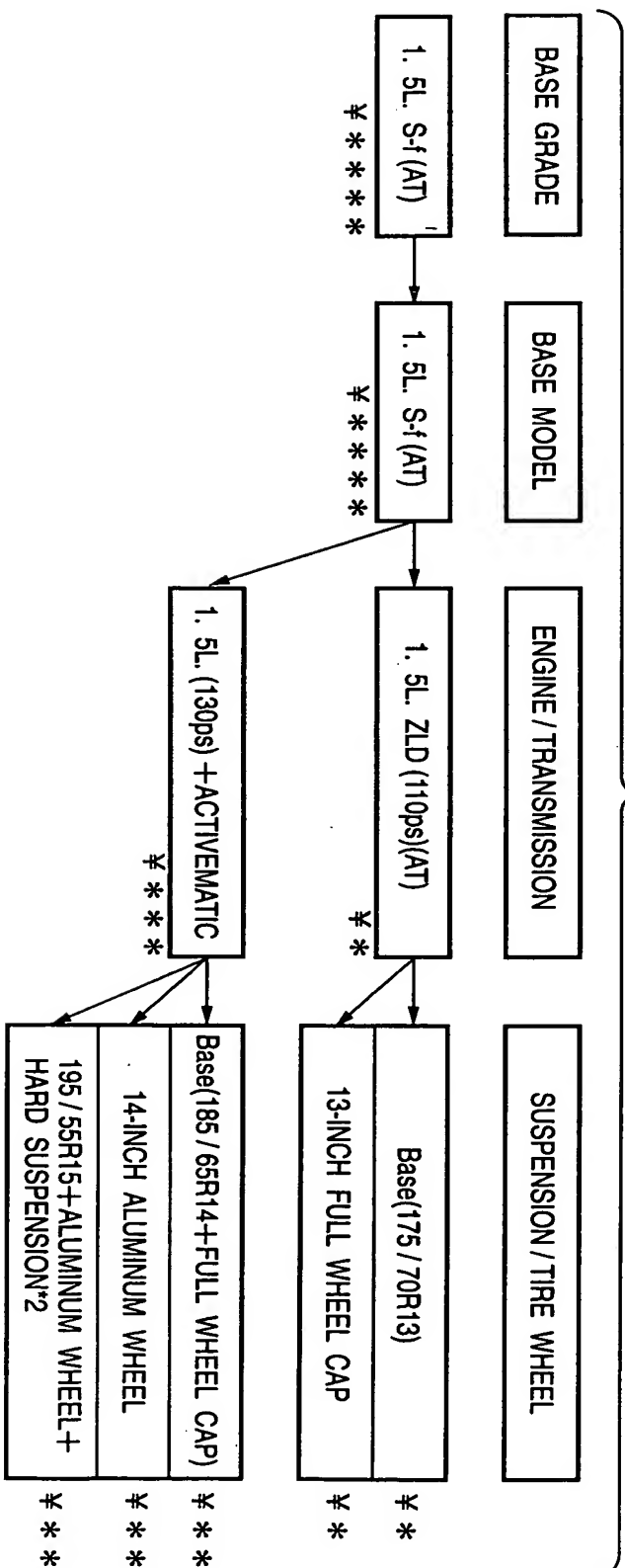


FIG. 12



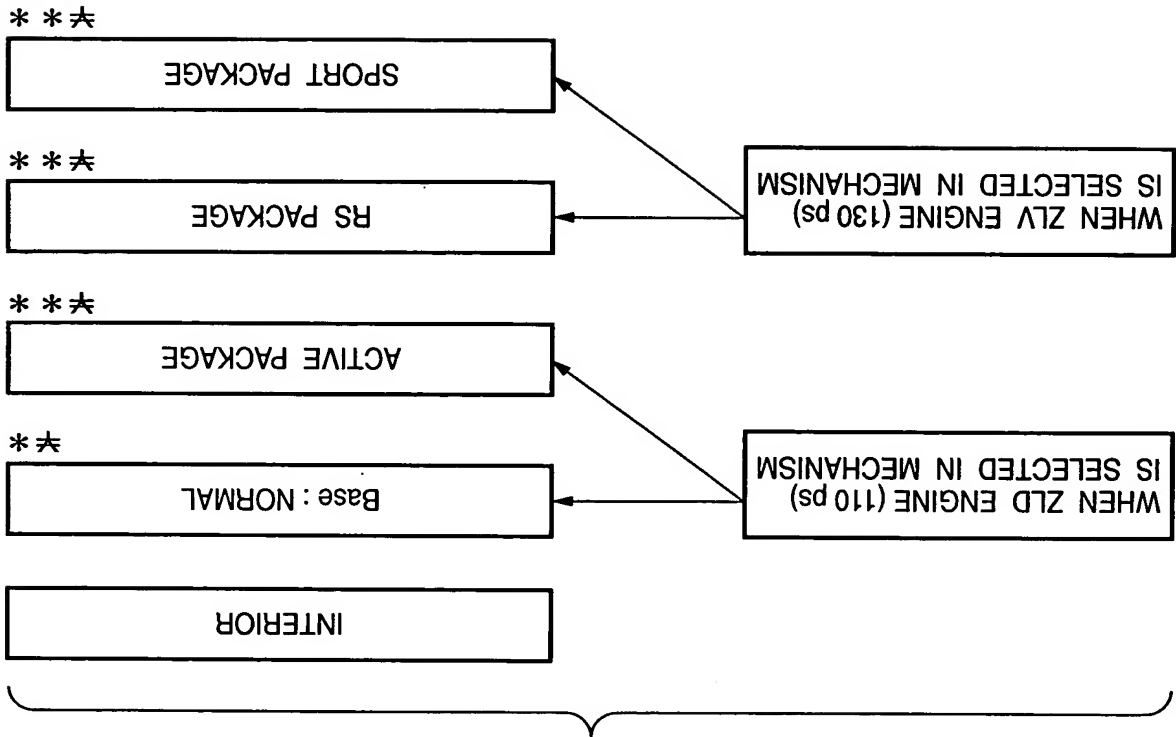
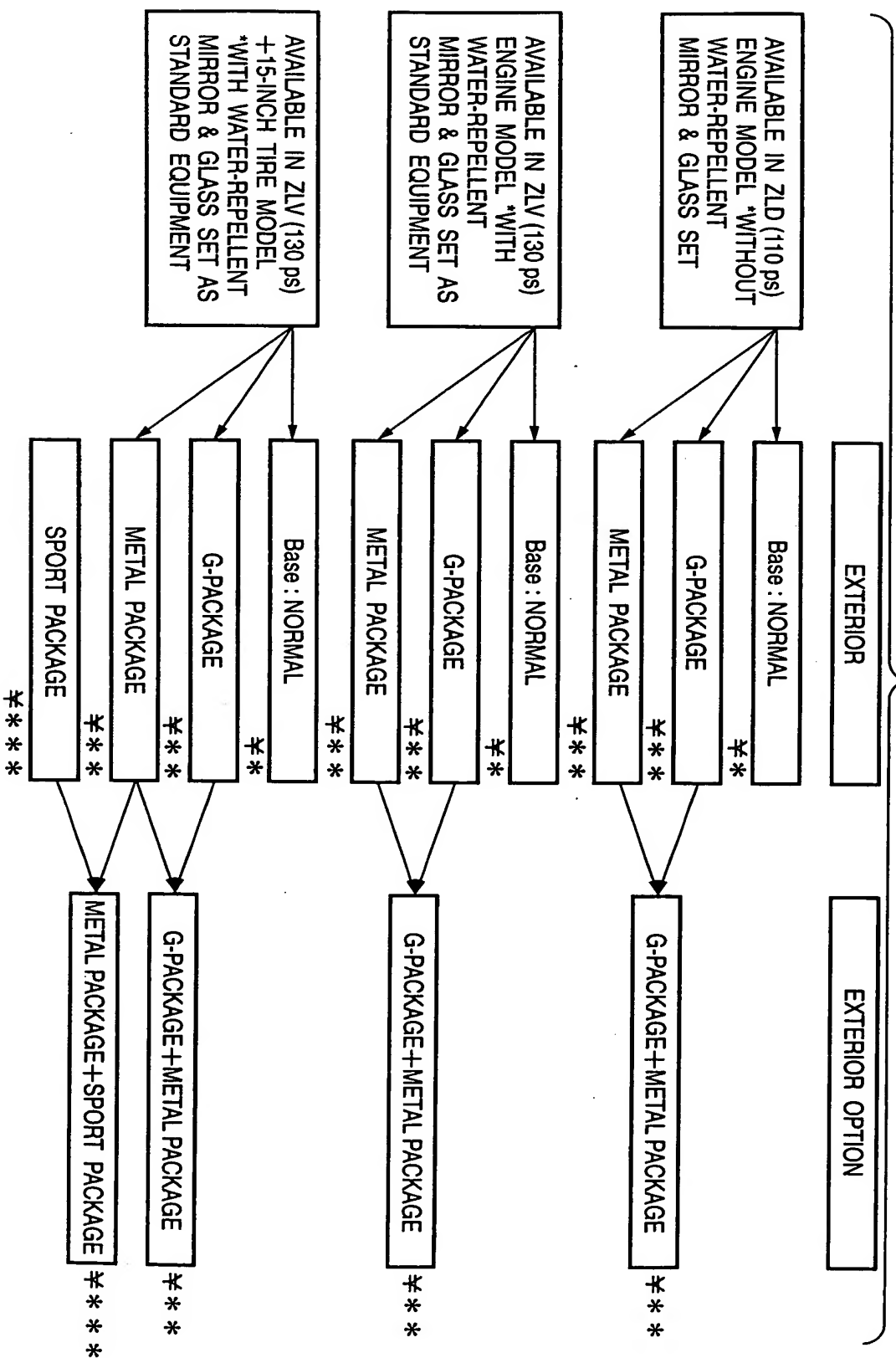
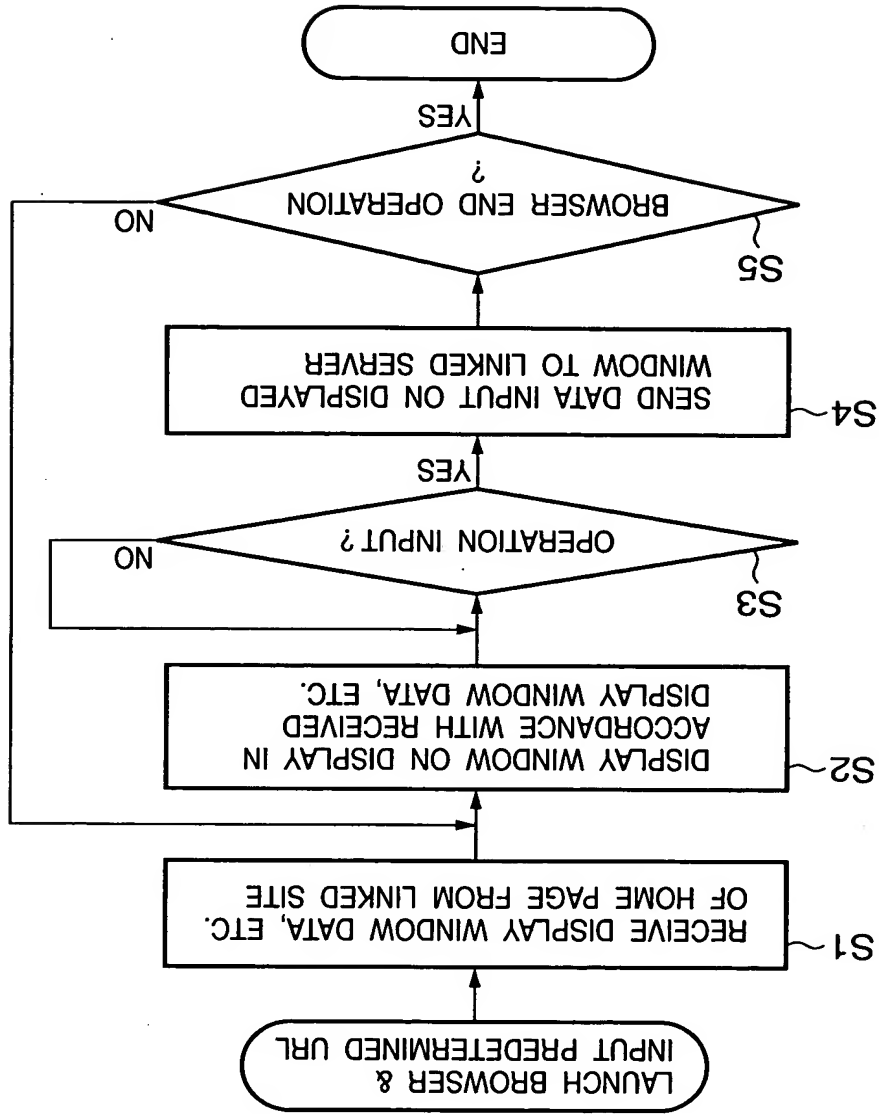


FIG. 13

FIG. 14



**FIG. 15**

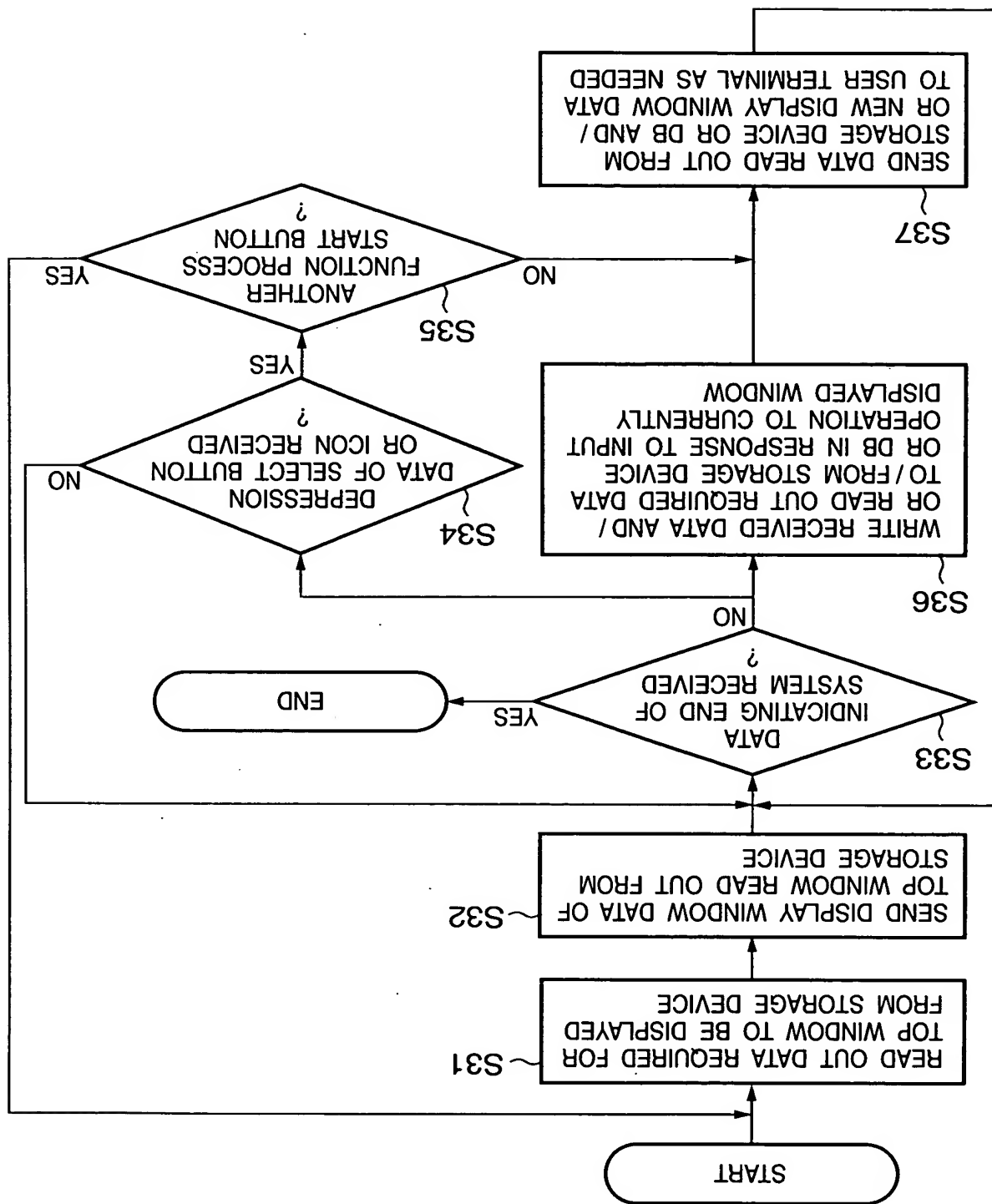


FIG. 16



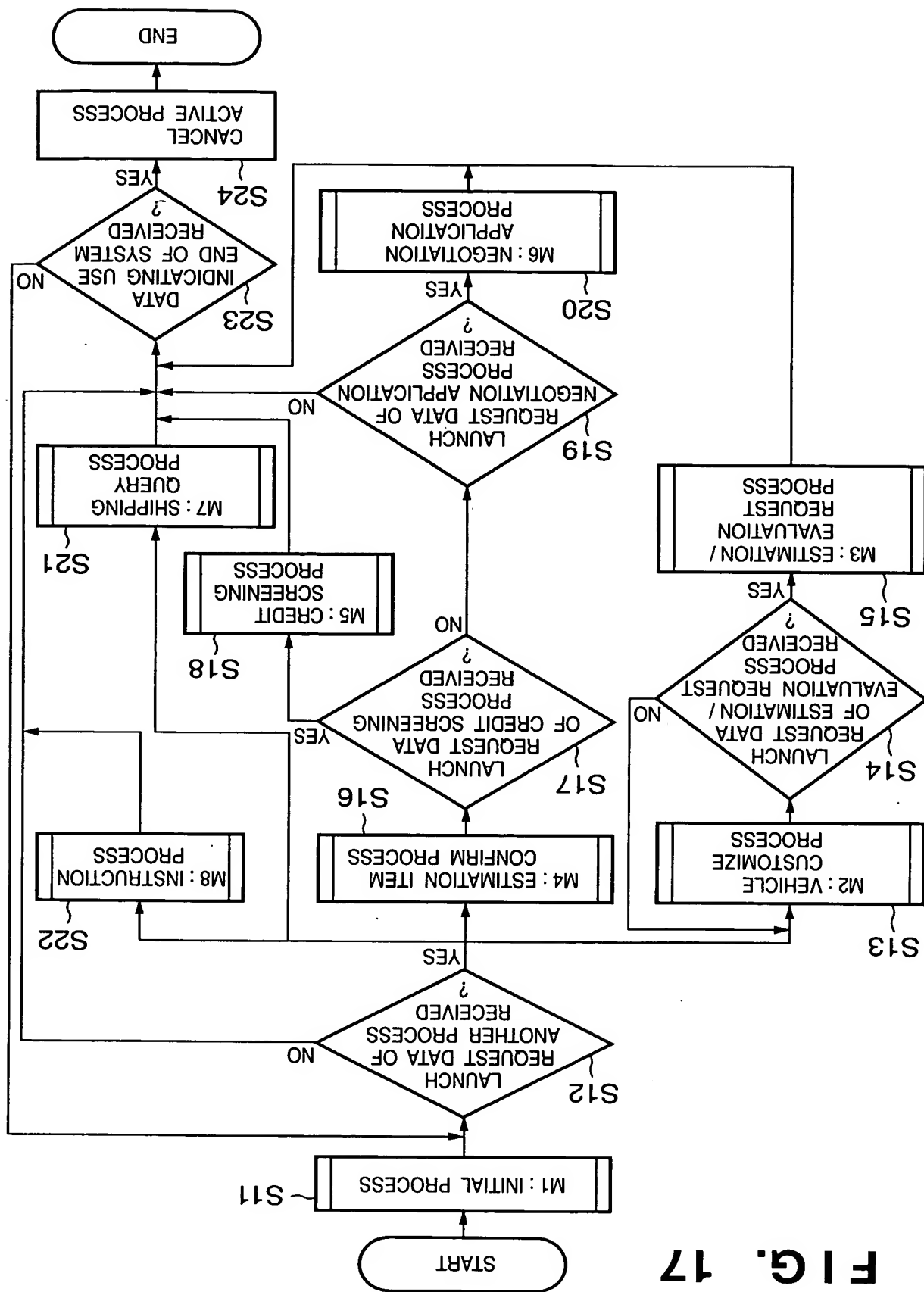


FIG. 17

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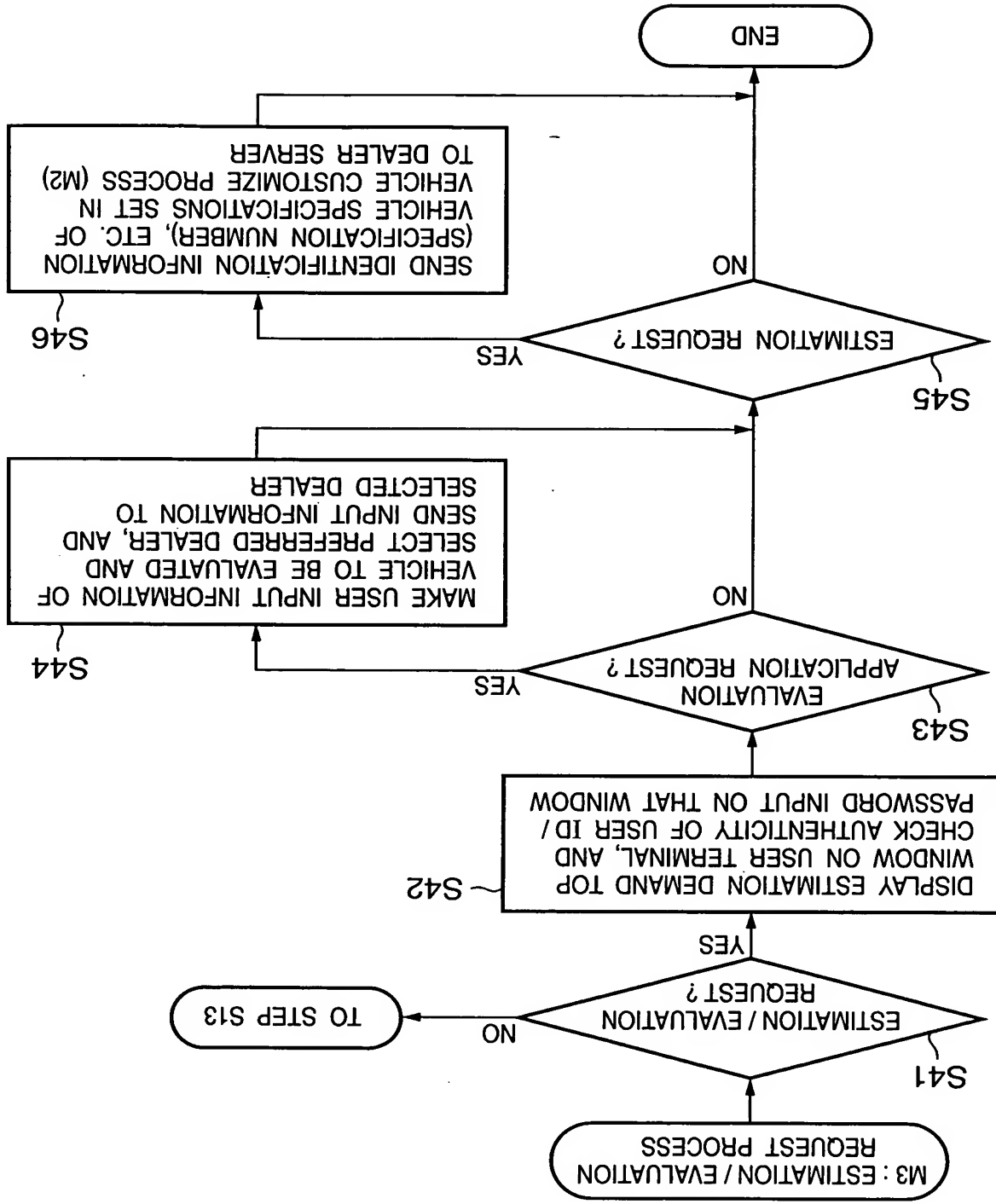


FIG. 18

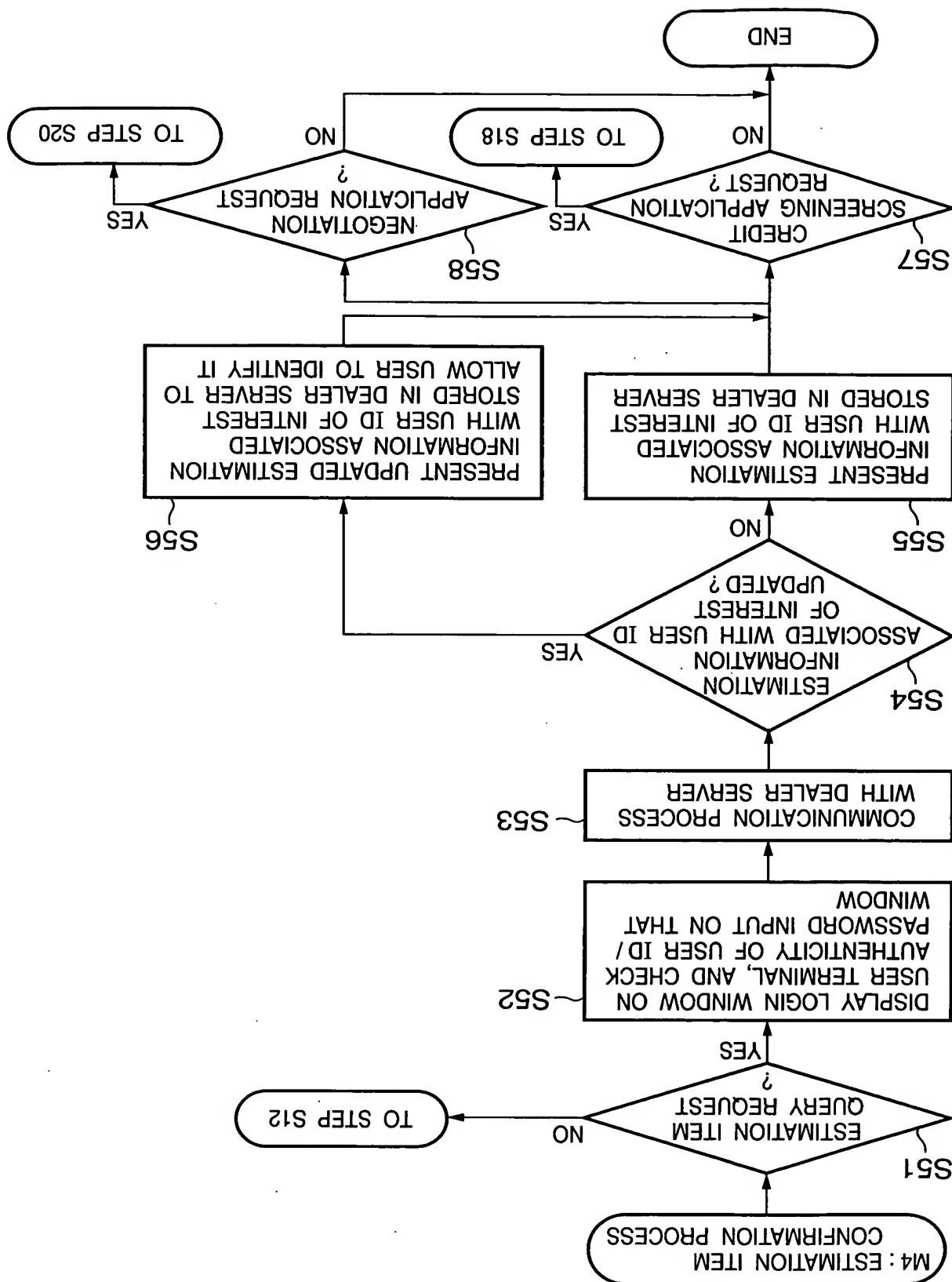


FIG. 19

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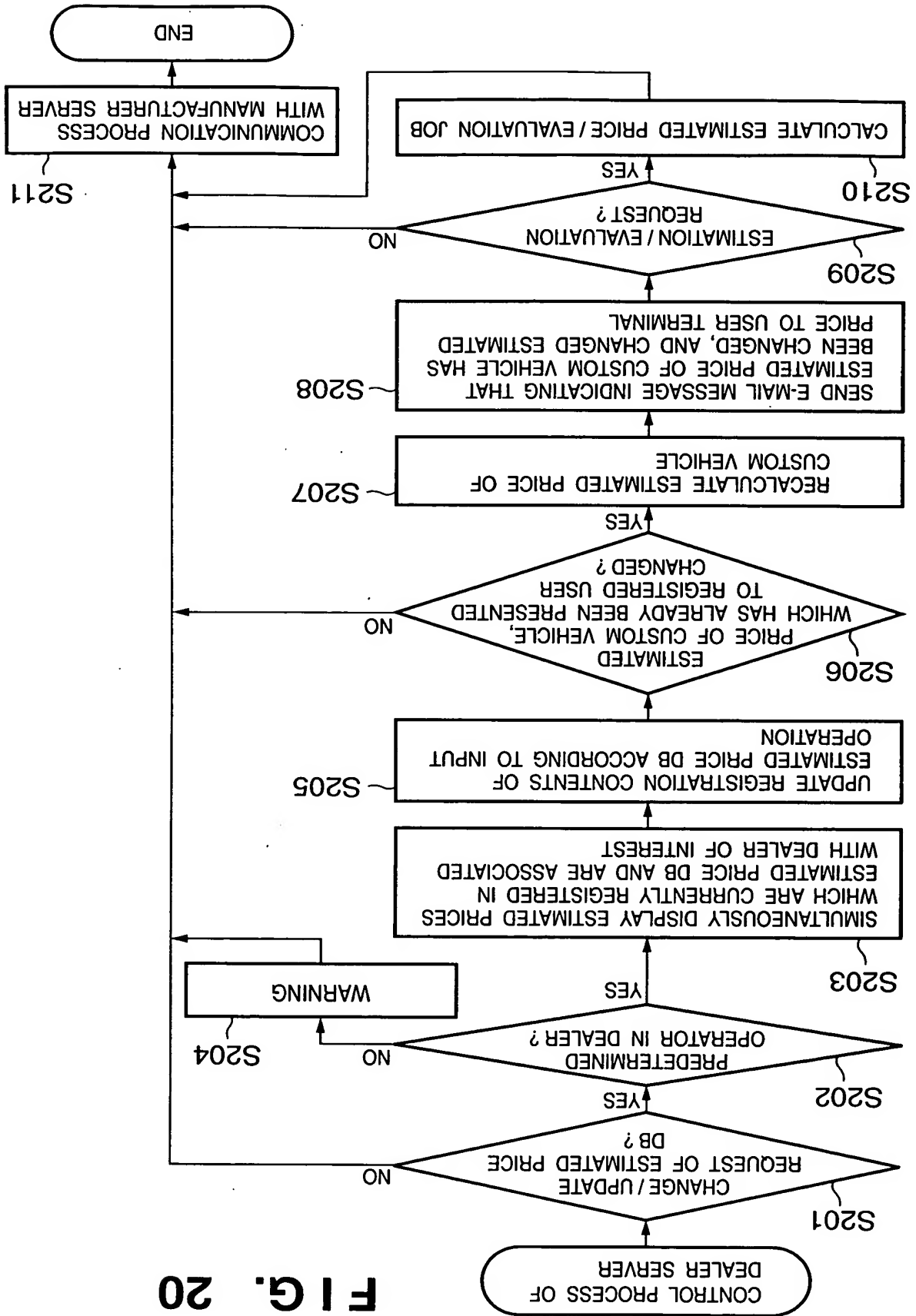


FIG. 20

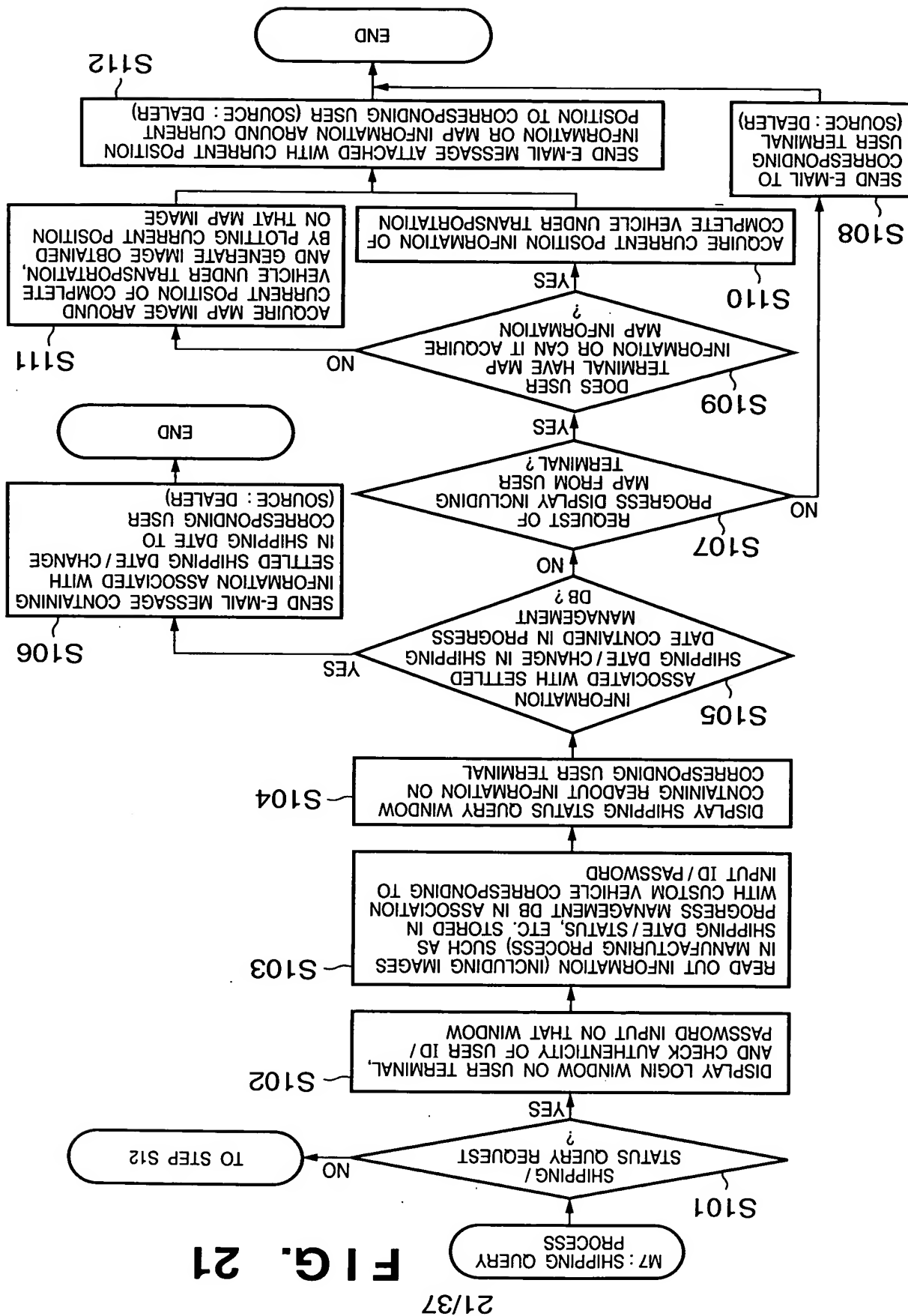


FIG. 22

VEHICLE STATUS / SHIPPING QUERY

Mr. Ms.○○

VEHICLE TYPE A (SPORT TYPE) 1.6L (5MT)  
CLASSIC RED  
SALES VEHICLE TYPE CODE : AABCCD


CONTRACT DEALER : AA DEALER BB BRANCH

↓

↓

↓

CURRENT STATUS



↓

↓

PHOTO OF COMPUTER	PHOTO OF PRODUCTION LINE	PHOTO OF SHIP	PHOTO OF DISTRIBUTION CENTER	PHOTO OF CAR CARRIER	PHOTO OF DEALER	PHOTO OF PERSON & VEHICLE
BEFORE PRODUCTION	UNDER PRODUCTION	UNDER SHIP TRANSPORTATION	IN DISTRIBUTION CENTER	UNDER DELIVERY TO DEALER	ARRIVE AT DEALER (PREPARATION FOR DELIVERY)	POSSIBLE DELIVERY DATE
2001.2.1	2001.2.1	2001.2.1	2001.2.1			

(CURRENT LOCATION OF ○○'S VEHICLE IS IN DISTRIBUTION CENTER)

(NOTE)

THIS VEHICLE STATUS SHIPPING QUERY IS NOT DISPLAYED UNTIL ORDER IS ACTUALLY PLACED TO MANUFACTURER AFTER CONTRACT AT DEALER

BACK

CUSTOM VEHICLE ESTIMATION /  
ORDERING SYSTEM

PHOTOS OF LINEUP OF VEHICLES

REVIEW OF SITE  
-----  
-----  
-----  
-----

Enter

FIG. 23

FIG. 24

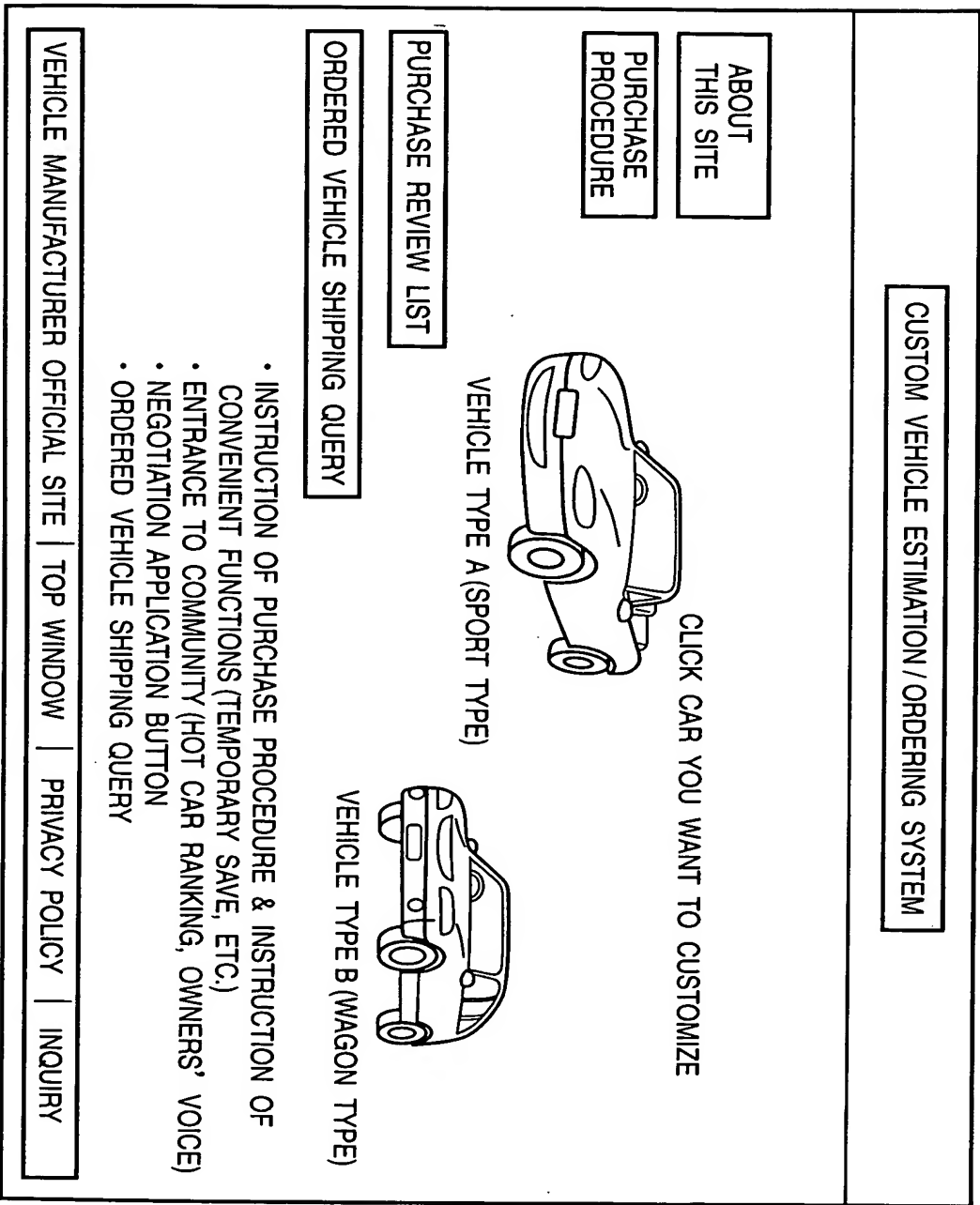
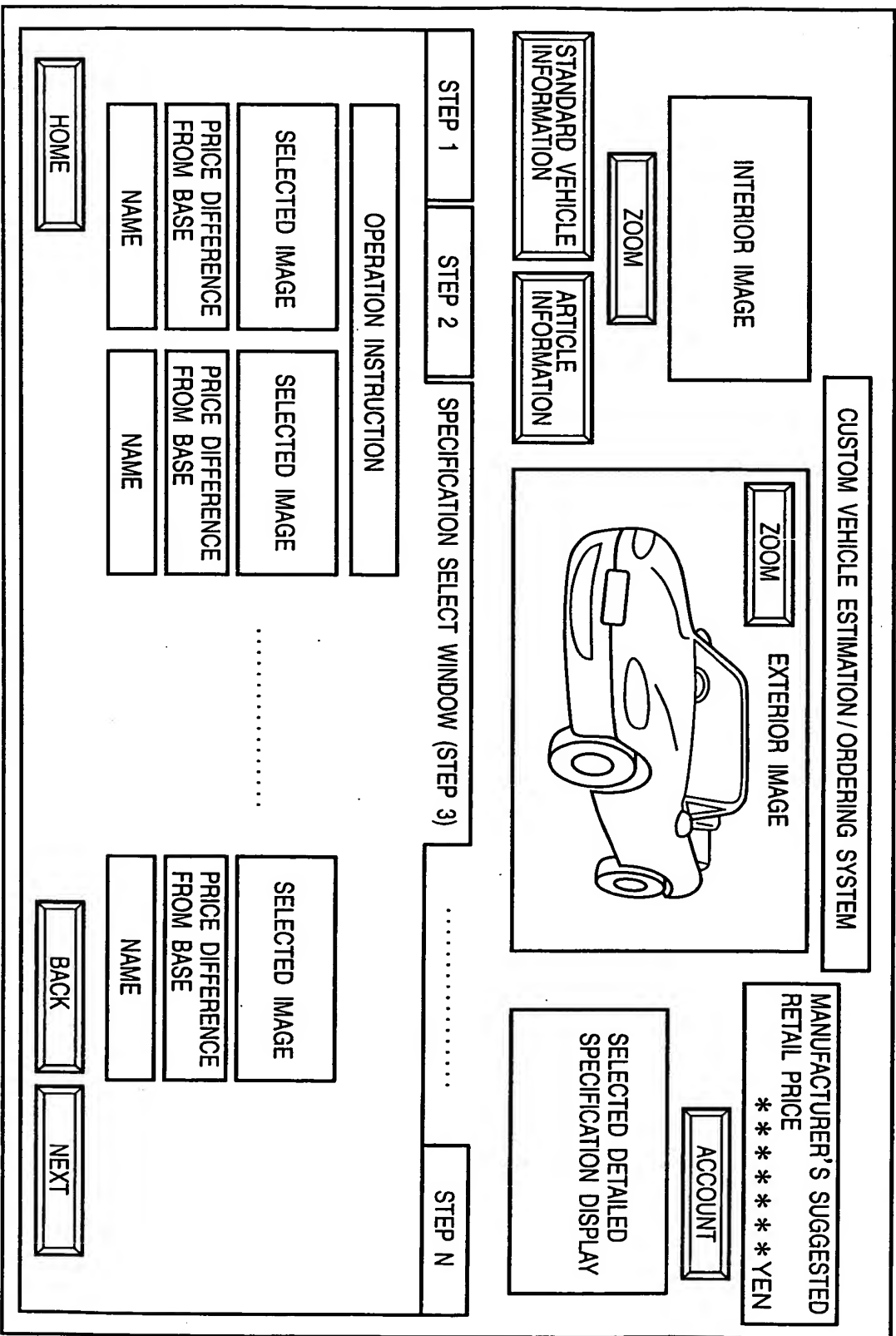




FIG. 25



# FIG. 26

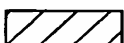
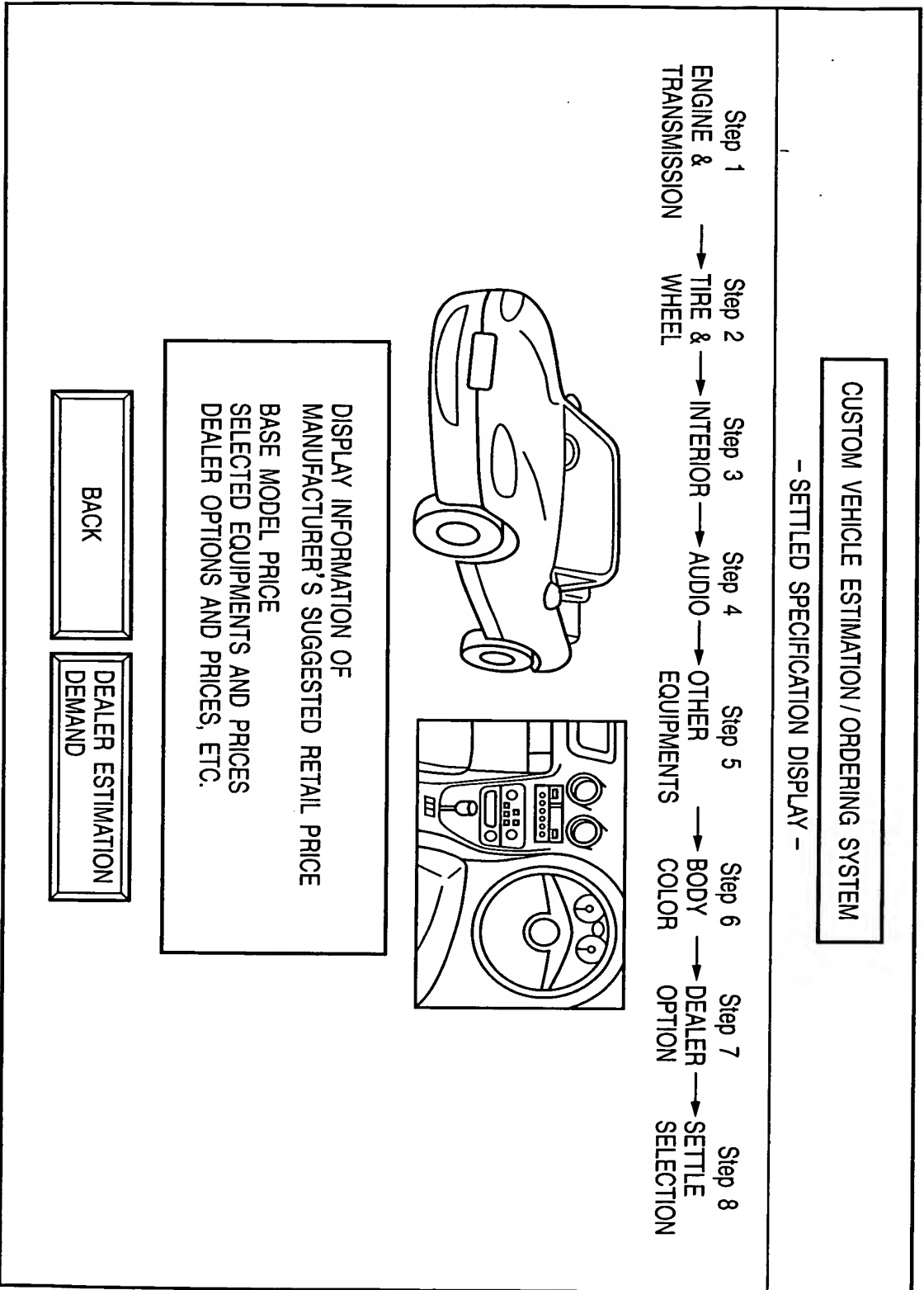
MANUFACTURER'S SUGGESTED RETAIL PRICE		*****YEN
MANUFACTURER EQUIPMENT TOTAL		
*****YEN		
BASE MODEL		
ENGINE & TRANSMISSION		
1. 6L (125PS) & 4AT ABS		
SUSPENSION / TIRE & WHEEL		
185 / 60R14 & alloy wheel		
EXTERIOR (PAINT COLOR) 		
FOG LAMP		
POWER MIRROR		
*****YEN		

FIG. 27



**CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM**

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SALES PRICE ESTIMATION DEMAND & QUICK EVALUATION APPLICATION

FILL ALL REQUIRED FIELDS, AND THEN CLICK NEXT BUTTON.

- IF YOU HAVE ALREADY ACQUIRED ID / PASSWORD OF THIS SERVICE,  
ENTER YOUR ID / PASSWORD, AND THEN CLICK DISPLAY BUTTON.  
YOU CAN SKIP SOME INPUTS.

ID	<input type="text"/>
PASSWORD	<input type="text"/>
DISPLAY	<input type="button" value="DISPLAY"/>

(CUSTOMER INFORMATION)

NAME	<input type="text"/>	<input type="text"/>
• PHONETIC SYMBOLS	<input type="text"/>	<input type="text"/>

● APPLY FOR QUICK EVALUATION ?      ○ YES      ○ NO

↑

NEXT	BACK
------	------

## CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

• FILL ALL ITEMS.

- WE EVALUATE YOUR CAR FOR FREE, AND SEND YOU REPLY RESULT VIA E-MAIL.
- REPLIED PRICE IS BASED ON YOUR APPLICATION CONTENTS IF YOUR VEHICLE MAINTAINS NORMAL CONDITION, AND HAS SOME RANGE AS REFERENCE VALUE.
- WE DO NOT GUARANTEE TRADE-IN AT THAT PRICE.

FORMALLY, WE WILL EVALUATE YOUR VEHICLE IN DETAIL UPON PURCHASE CONTRACT OF NEW CAR.

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM	
<p>QUICK EVALUATION APPLICATION FORM</p>	
<p>• FILL ALL ITEMS.            • WE EVALUATE YOUR CAR FOR FREE, AND SEND YOU REPLY            RESULT VIA E-MAIL.            • REPLIED PRICE IS BASED ON YOUR APPLICATION CONTENTS            IF YOUR VEHICLE MAINTAINS NORMAL CONDITION,            AND HAS SOME RANGE AS REFERENCE VALUE.            • WE DO NOT GUARANTEE TRADE-IN AT THAT PRICE.            • FORMALLY, WE WILL EVALUATE YOUR VEHICLE IN DETAIL UPON            PURCHASE CONTRACT OF NEW CAR.</p>	
<p>● MANUFACTURER NAME</p> <div style="border: 1px solid black; height: 20px; width: 100%;"></div> <p>● VEHICLE NAME</p> <div style="border: 1px solid black; height: 20px; width: 100%;"></div> <p>● BODY TYPE</p> <div style="border: 1px solid black; height: 20px; width: 100%;"></div> <p>● DISPLACEMENT</p> <div style="border: 1px solid black; height: 20px; width: 100%;"></div> <p>● GRADE</p> <div style="border: 1px solid black; height: 20px; width: 100%;"></div> <p>● TRANSMISSION TYPE</p> <div style="border: 1px solid black; height: 20px; width: 100%;"></div> <p>● FUEL</p> <p>○ GASOLINE ○ DIESEL OIL ○ OTHER</p> <p>○ FF ○ FR ○ 4WD ○ OTHER</p> <p>○ 2 DOORS ○ 3 DOORS ○ 4 DOORS ○ 5 DOORS</p> <p>● BODY COLOR</p> <div style="border: 1px solid black; height: 20px; width: 100%;"></div> <p>● FIRST REGISTERED YEAR</p> <div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 20px; text-align: center; margin-right: 5px;">△</div> <div style="border: 1px solid black; width: 60px; height: 20px;"></div> </div> <p>YEAR</p> <div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 20px; text-align: center; margin-right: 5px;">△</div> <div style="border: 1px solid black; width: 60px; height: 20px;"></div> </div> <p>YEAR</p> <p>● NEXT CAR SAFETY CHECK</p> <div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 20px; text-align: center; margin-right: 5px;">△</div> <div style="border: 1px solid black; width: 60px; height: 20px;"></div> </div> <p>MONTH</p> <div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 20px; text-align: center; margin-right: 5px;">△</div> <div style="border: 1px solid black; width: 60px; height: 20px;"></div> </div> <p>MONTH</p> <p>● TOTAL KILOMETERAGE</p> <div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 20px; text-align: center; margin-right: 5px;">△</div> <div style="border: 1px solid black; width: 60px; height: 20px;"></div> </div> <p>km</p> <p>○ YES ○ NO</p>	<p>● ACCIDENT HISTORY</p> <p>○ YES ○ NO</p>
<p>BACK      NEXT</p>	

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

ENTER YOUR MEMBER ID AND PASSWORD,  
AND THEN CLICK SUBMIT BUTTON

MEMBER ID

PASSWORD

SUBMIT

FIG. 30

FIG. 31

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM									
[OOOO's PURCHASE REVIEW LIST]									
TO REVIEW DETAILS, CLICK INDIVIDUAL INFORMATION. YOU CAN APPLY FOR NEGOTIATION BY "NEGOTIATION APPLICATION" BUTTON ON ESTIMATION DETAIL WINDOW DISPLAYED WHEN YOU CLICK DESIRED ESTIMATION									
ESTIMATION LIST									
ESTIMATION ID	ESTIMATION REPLY DATE	VEHICLE NAME	ENGINE / TRANSMISSION	BODY COLOR	INTERIOR	ESTIMATION DEALER			
E0031	2001. 2. 10	VEHICLE TYPE A (SPORT TYPE)	1800 / 6MT	WHITE	TAN	OOOO			
E00157	2001. 2. 15	VEHICLE TYPE A (SPORT TYPE)	1800 / 6MT	GREEN	TAN	OOOOO			
E00382	2001. 2. 23	VEHICLE TYPE A (SPORT TYPE)	1600 / 5MT	GREEN	TAN	OOOO			
TRADE-IN QUICK EVALUATION LIST									
EVALUATION ID	EVALUATION REPLY DATE	MANUFACTURER NAME	VEHICLE NAME	ENGINE / TRANSMISSION	DRIVE SYSTEM	BODY COLOR	EVALUATION DEALER		
T00032	2001. 2. 10	OO	□□	1600 / MT	MR	RED	OOOO		
T00055	2001. 2. 10	△△	◇◇	1500 / AT	FF	WHITE	OOOOO		
CREDIT SCREENING LIST SCREENING: OOO COMPANY									
SCREENING ID	SCREENING REPLY DATE	TOTAL AMOUNT	DOWN PAYMENT (INCLUDING TRADE-IN)	PAYMENT TERMS	SCREENING RESULT				
C00035	2001. 2. 10	*****YEN	*****YEN	36	OK				
C00035	2001. 2. 10	*****YEN	*****YEN	24	NG				
<div style="display: inline-block; border: 1px solid black; padding: 2px 10px; margin: 0 5px;">BACK</div> <div style="display: inline-block; border: 1px solid black; padding: 2px 10px; margin: 0 5px;">NEXT</div>									

FIG. 32

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CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

DETAILS OF ○○○○ DEALER ESTIMATION RESULT

NEGOTIATION

CREDIT EXAMINATION

ESTIMATED SPECIFICATION IMAGE CONFIRMATION

ESTIMATION NO. 1234567

ESTIMATION VALID DATE : 2000. 4. 5

ESTIMATION REPLY DATE : 2000. 3. 5

ESTIMATION DEALER : KANTO △△△ SETAGAYA EIGYOSHOU

●	ESTIMATION TOTAL AMOUNT	***** YEN
■	VEHICLE PRICE	***** YEN
	BASE MODEL	***** YEN
	185 / 60R14 & alloy wheel	***** YEN
	FOG LAMP	***** YEN
	POWER MIRROR	***** YEN
	Red suede synthetic & Nardi leather	***** YEN
	POWER DOOR LOCK	***** YEN
■	OPTION TOTAL AMOUNT	***** YEN
	SEAT MAT	***** YEN
	KEY HOLDER	***** YEN
	NUMBER PLATE	***** YEN
■	VEHICLE TOTAL	***** YEN
■	WEIGHT TAX	***** YEN
■	ACQUISITION TAX	***** YEN
■	VEHICLE TAX (REGISTERED : FEBRUARY)	***** YEN
■	CONSUMPTION TAX	***** YEN
■	AUTOMOBILE LIABILITY INSURANCE (37 MONTHS)	***** YEN
■	OTHER CHARGES	***** YEN
	TOTAL	***** YEN

BACK TO PURCHASE REVIEW LIST



FIG. 33

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM	
<div style="border: 1px solid black; padding: 2px; text-align: center; margin-bottom: 10px;">CREDIT CALCULATION</div> <div style="border: 1px solid black; padding: 2px; text-align: center; margin-bottom: 10px;">ESTIMATION DETAIL WINDOW</div>	<div style="border: 1px solid black; padding: 5px;"> <p style="text-align: center; margin: 0;">CREDIT CALCULATION</p> <p style="margin: 0;">※IF CREDIT SCREENING RESULT IS OK, SPECIAL LOW INTEREST RATE ○○% IS APPLIED TO YOUR VEHICLE.</p> <div style="margin-top: 10px;"> <input type="checkbox"/> VEHICLE TOTAL <div style="float: right; border: 1px solid black; padding: 2px 10px;">*****</div> </div> <div style="margin-top: 10px;"> <input type="checkbox"/> PURCHASE TOTAL AMOUNT (YEN) <div style="float: right; border: 1px solid black; padding: 2px 10px;">*****</div> </div> <div style="margin-top: 10px;"> <input type="checkbox"/> INPUT DOWN PAYMENT (INCLUDING TRADE-IN EVALUATED PRICE) WITH REFERENCE TO QUICK EVALUATION RESULT, ETC. </div> <div style="margin-top: 10px;"> DOWN PAYMENT (INCLUDING TRADE-IN PRICE) (YEN) <div style="float: right; border: 1px solid black; width: 150px; height: 25px;"></div> </div> <div style="margin-top: 10px;"> <input type="checkbox"/> CREDIT BASE IS </div> <div style="margin-top: 10px;"> CREDIT BASE (YEN) <div style="float: right; border: 1px solid black; padding: 2px 10px;">*****</div> </div> <div style="margin-top: 10px;"> <input type="checkbox"/> SELECT PAYMENT TERMS </div> <div style="margin-top: 10px;"> PAYMENT TERMS <div style="display: inline-block; border: 1px solid black; padding: 2px 10px;">36</div> <div style="display: inline-block; border: 1px solid black; width: 20px; height: 20px; text-align: center; vertical-align: middle;">▽</div> </div> <div style="margin-top: 10px;"> <input type="checkbox"/> SELECT PAYMENT METHOD </div> <div style="margin-top: 10px;"> BONUS PAYMENT COMBINED <input type="radio"/> YES <input type="radio"/> NO </div> <div style="margin-top: 10px;"> BONUS PAYMENT MONTH <div style="display: inline-block; border: 1px solid black; padding: 2px 10px;">JUNE</div> <div style="display: inline-block; border: 1px solid black; width: 20px; height: 20px; text-align: center; vertical-align: middle;">▽</div> <div style="display: inline-block; border: 1px solid black; padding: 2px 10px;">DECEMBER</div> <div style="display: inline-block; border: 1px solid black; width: 20px; height: 20px; text-align: center; vertical-align: middle;">▽</div> </div> <div style="margin-top: 10px;"> ADDED AMOUNT OF BONUS MONTH (YEN) <div style="display: inline-block; border: 1px solid black; width: 100px; height: 25px;"></div> <div style="display: inline-block; vertical-align: middle;">x2 (PER YEAR)</div> </div> </div> <div style="margin-top: 10px; text-align: center;"> <div style="display: inline-block; border: 1px solid black; padding: 5px 15px; margin: 0 10px;">CALCULATE</div> <div style="display: inline-block; border: 1px solid black; padding: 5px 15px;">CLEAR</div> </div>

FIG. 34

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

CREDIT CALCULATION RESULT

PAYMENT TERMS	
CREDIT BASE	YEN
FEE RATE (INTEREST)	%
INSTALLMENT FEE	YEN
CREDIT TOTAL AMOUNT OF PAYMENT	YEN
PAYMENT OF THE FIRST TIME	YEN
MONTHLY PAYMENT	YEN x TIMES
ADDED AMOUNT OF BONUS MONTH	YEN x TIMES

★CREDIT CALCULATION RESULT IS REFERENCE PRICE.  
CONTACT YOUR DEALER FOR DETAILS.

★CREDIT USE IS ACCEPTED BY 0000. IN THIS CASE, CLICK CREDIT SCREENING APPLICATION BUTTON TO APPLY FOR CREDIT SCREENING.

ESTIMATION  
DETAIL WINDOW

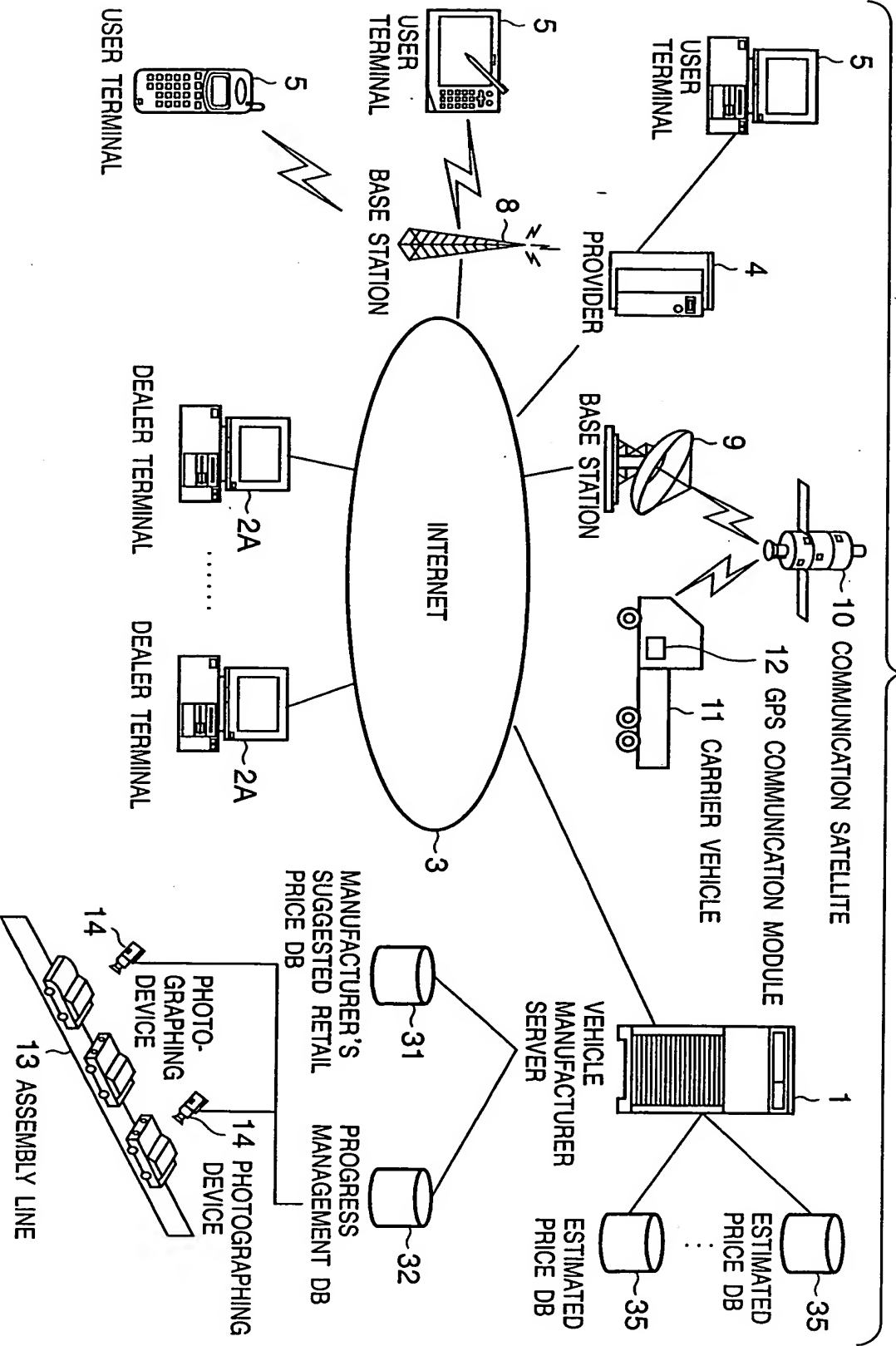
BACK

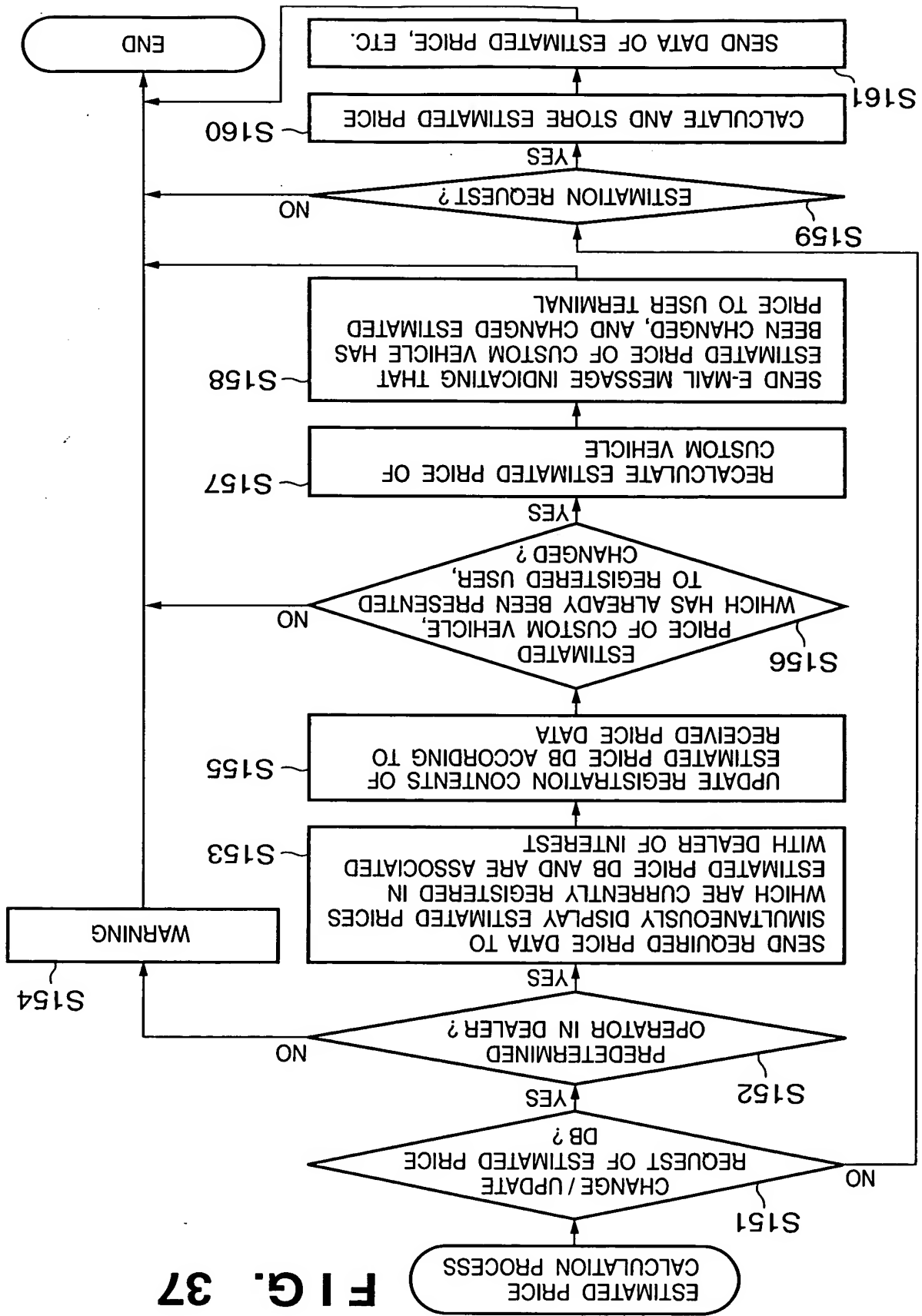
CREDIT SCREENING APPLICATION

FIG. 35

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM	
<p>NEGOTIATION APPLICATION</p> <p>※ ENTER ALL FIELDS BELOW AND CLICK "NEGOTIATION APPLICATION" BUTTON AFTER YOU CONFIRM VEHICLE TYPE YOU WANT TO NEGOTIATE AND CUSTOMER INFORMATION.</p> <p>● PLEASE ANSWER</p> <p><input type="checkbox"/> TRADE-IN?</p> <p>○ YES      ○ NO</p> <p>↓</p> <p>WE WILL EVALUATE YOUR VEHICLE UPON NEGOTIATION AT DEALER.</p> <p><input type="checkbox"/> USE SPECIAL LOW INTEREST RATE 2.9% CREDIT FOR PAYMENT?</p> <p>○ YES      ○ NO (CASH)</p> <p><input type="checkbox"/> DESIRED NEGOTIATION DATE</p> <p>* PLEASE SELECT DAY FROM SIX TO 14 DAYS AFTER TODAY</p> <p><input type="text"/></p> <p>● VEHICLE TYPE YOU WANT TO NEGOTIATE IS AS FOLLOWS.</p> <p>DETAILS OF CUSTOM VEHICLE</p> <p>NEGOTIATION APPLICATION</p>	
<p>BACK</p>	

FIG. 36





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